



7<sup>th</sup> June 2013

Dear Customer,

## 2013 CROP UPDATE

The 2012/2013 growing season provided generally favourable growing conditions early on, resulting in a forecast intake approaching 25,000MT. In addition to this, excellent planting weather in the South Burnett Region (dry land) indicated a good increase in Virginia production, compared to previous years.

However, the South Burnett was later impacted by prolonged wet weather associated with a tropical cyclone which travelled down the east coast as a rain depression. The full impact of this event and the related quality issues are now being seen, with both a delayed intake and a reduction in volume.

Unfortunately, this will affect PCA's ability to meet our customers' Virginia requirements. As our intake activities continue we are not yet in a position to confirm the final impact, however we understand this information is critical to our customers and hope to have this finalise in the coming weeks.

Our Sales team will continue to provide advice to your business as it comes to hand, however you are welcome to contact me directly should you wish to discuss this situation further.

Yours faithfully,

A handwritten signature in black ink, appearing to read 'John Howard', is written over a light blue horizontal line.

John Howard  
Chief Executive Officer  
Peanut Company of Australia

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